



The Fort Drum Regional Health Planning Organization: A Military/Community Partnership

Building a Strong North Country Healthcare System

Background

- Mid-80s Philosophy - Community Integration
 - Schools
 - 801s
 - Healthcare
- Good for Fort Drum
- Good for the Community

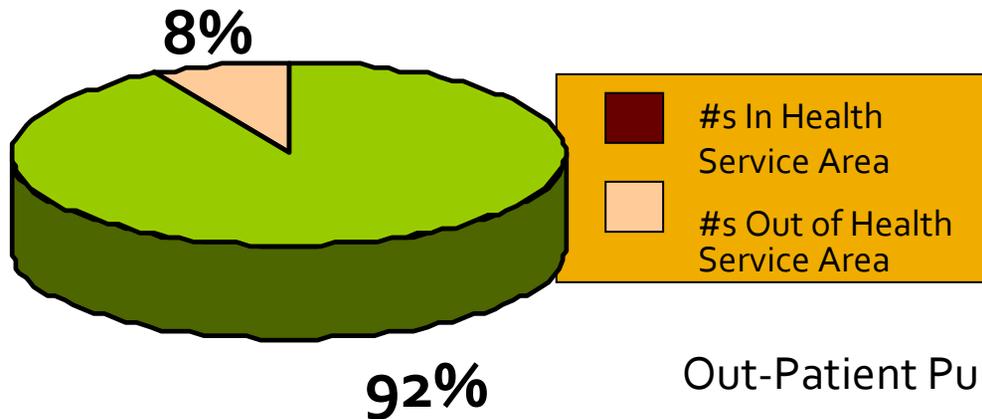
Pre-transformation

- 3rd Brigade - Population Growth
 - 5,900+ Soldiers, 7,600+ Family Members
- Commander's Intent
 - Retain product lines of core competencies:
 - Primary Care
 - OB/GYN services
 - Musculoskeletal
 - Soldier Behavioral Health (potential augmentation of family member services)
 - Ensure that when needed, patients receive responsive community provided care within TRICARE access standards by appropriate providers with quality clinical outcomes.
 - A strong North Country civilian healthcare market makes a strong Fort Drum

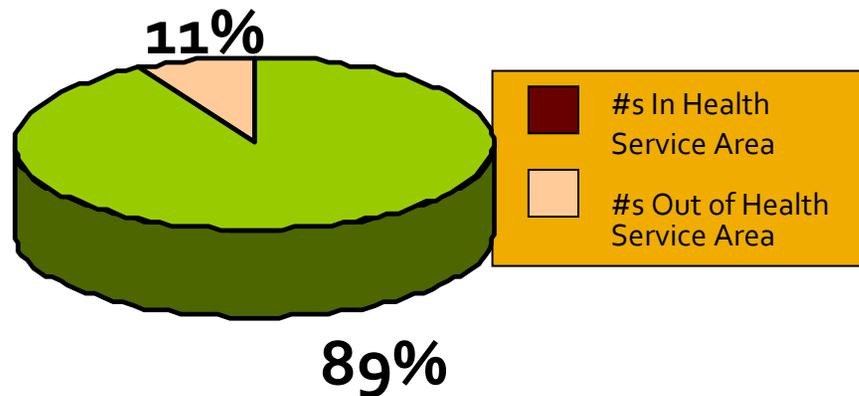
Pre-Transformation – Gap Analysis

The North Country takes care of our own

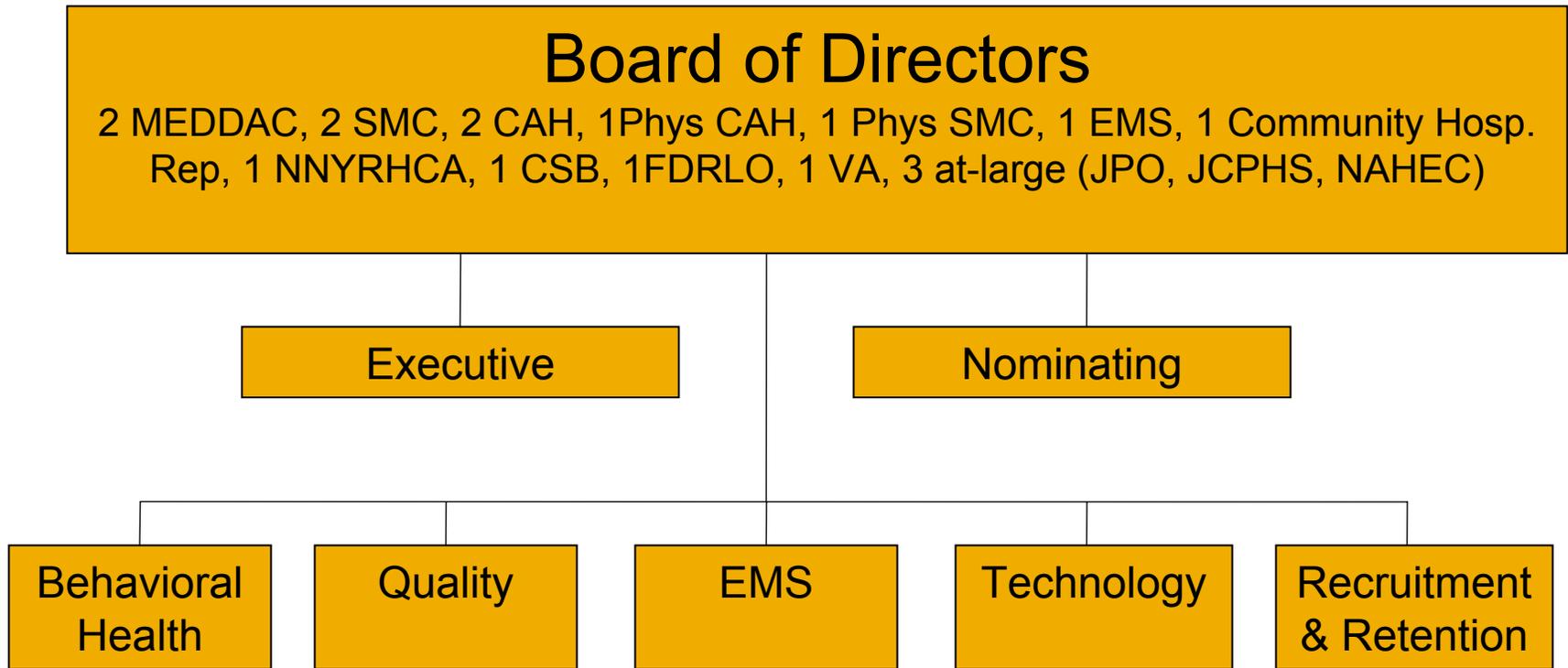
Highest % of In-Patient Purchased Care Market Share among comparison installations



Out-Patient Purchased Care Market Share

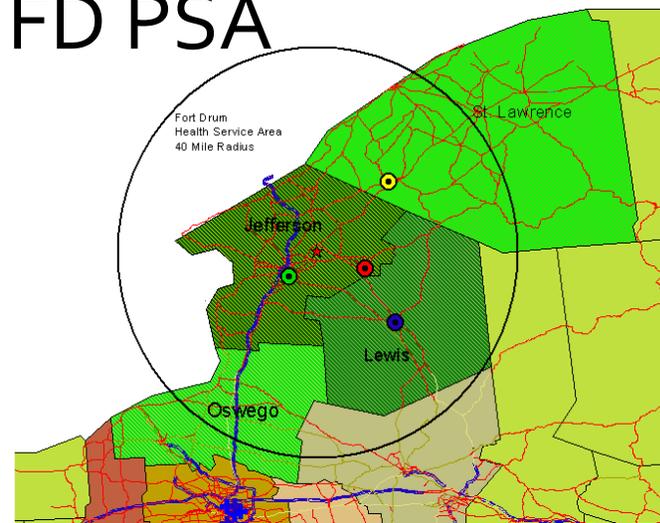


Fort Drum Regional Health Planning Organization – 501(c)3



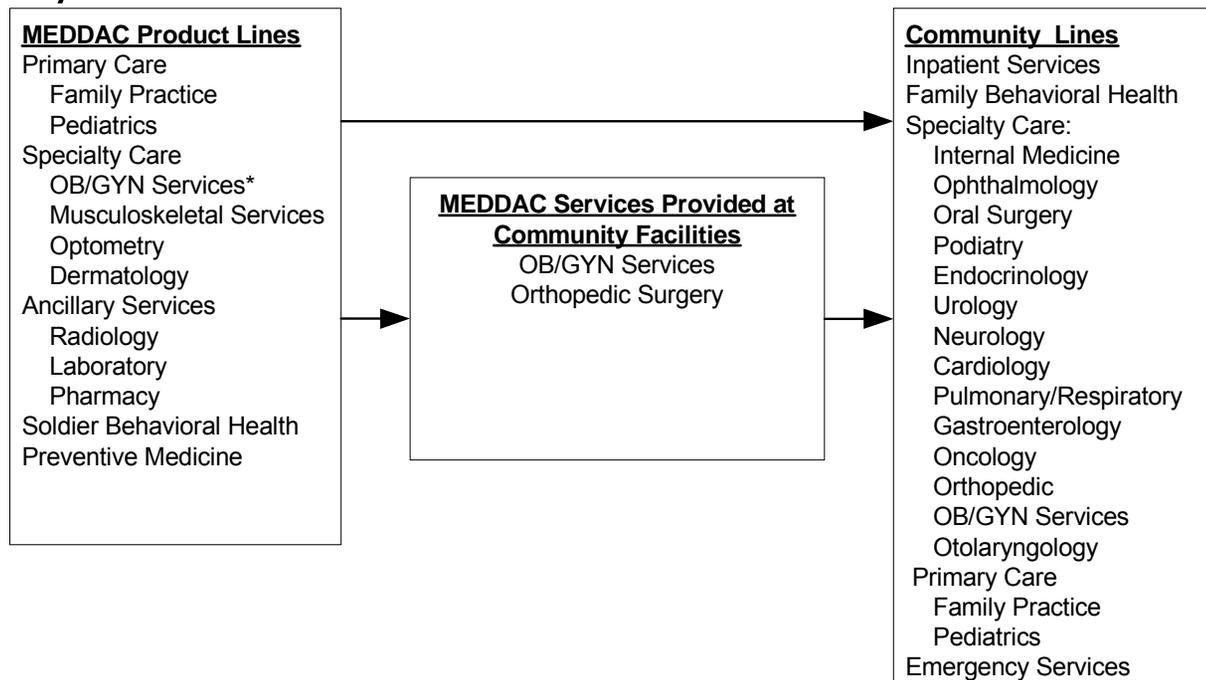
FD Healthcare Delivery Model

- FD High Op Tempo - most-deployed
- 40 mile radius population of 162,023
 - Nearly $\frac{1}{4}$ (37,923) TRICARE beneficiaries
 - 40% of TRICARE beneficiaries reside off installation in surrounding communities
- 5 community hospitals in FD PSA
 - Create 3860 jobs
 - Combined \$373 million impact on local economy



FD Healthcare Delivery Model

- MEDDAC provides product lines with highest beneficiary utilization rates
- Community provides inpatient care, most specialty care, emergency care and behavioral health care for soldiers' family members



Fort Drum Model - Why it Works

- Integration and collaboration
 - FDRHPO
 - MEDDAC Command on Hospital Boards and Community Committees
- Mutual benefit
- Trust – “Commander’s Intent” – Community Response
- Payor Mix
- Hospital Medical Staff and Local Physician Support
- Community Health System Infrastructure
- Local and State Resources and Support
- Innovation – Community Partnerships
- Local Culture that takes pride in being “home” to our soldiers and families

721 Pilot Program Accomplishments

- Behavioral Health
 - 2 new NYS OMH licensed and operational outpatient mental health clinics
 - 8 additional adult Inpatient beds
 - 12 additional TRICARE credentialed providers
 - Additional family member supportive services
 - 80+ Community Providers provided education at FD on PTSD and TBI and other impacts

721 Pilot Program Accomplishments

- Quality - Assessment
 - ORYX measures comparable to Stateside Army
 - Perinatal measures better than state and national standards
 - 95%+ of Physician TRICARE Credentialed
- EMS
 - Adjustment to loss of MAST
 - Improving data collection – 911 call center
 - Comprehensive System Assessment

721 Pilot Program Accomplishments

- Technology
 - FCC Grant applied for and secured - \$1.9 million
 - Infrastructure
 - Connect 30 health care providers
 - Establish protocols for information sharing

Pilot Leveraging of Resources

- More than \$84 million in master planned upgrades at 5 hospitals in PSA
- \$500,000 committed from NYS to address Behavioral Health Needs
- \$2 million+ secured for technology infrastructure upgrades
- \$38,100 from FDRLO and \$35,000 from Health Net Federal Services – gaps analysis

Greatest Challenge and Opportunity

- Challenge - Provider Recruitment
- Opportunity – Create a “toolbox” of incentives for community providers and military providers that could be modeled
 - Enhanced HPSA allotments
 - Enhanced loan repayment and signing bonuses
 - Enhanced reimbursement rates
 - Tied to period of service in the prime service area

Conclusion

- Fort Drum model works well
- Partnership & collaboration are key
- Requires initiative and innovation
- Still work to be done
- FDRHPO is a vehicle to collaborate, evaluate, and plan for the delivery of services
 - Opportunity to strengthen the partnership between Fort Drum and the Community to improve healthcare for all: WIN - WIN