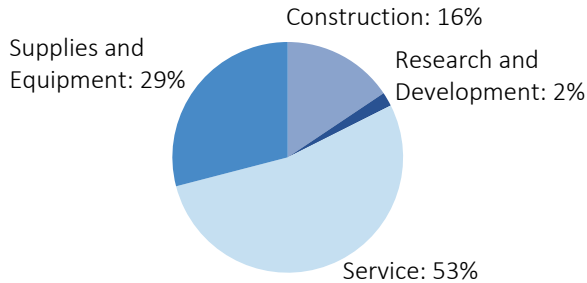


TENNESSEE

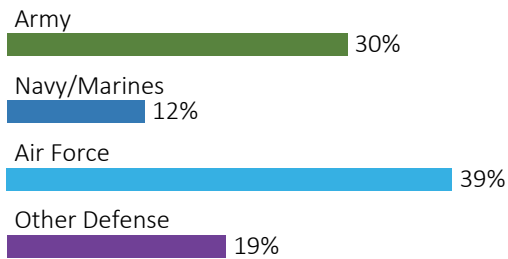
| | | | | | | |
|-----------------------------------------|---------------------------------|--------------------------------------------------|------------------------------|--------------------------------------------|---------------------------------------------|---------------------------------------------|
| #35 \$3.0 B SPENT IN STATE | #47 0.8% OF STATE GDP | 0.6% OF TOTAL U.S. DEFENSE SPENDING | \$439 PER RESIDENT | #34 \$2.0 B CONTRACT SPENDING | #28 26,245 NUMBER OF PERSONNEL | #33 \$1.0 B PERSONNEL SPENDING |
|-----------------------------------------|---------------------------------|--------------------------------------------------|------------------------------|--------------------------------------------|---------------------------------------------|---------------------------------------------|

DEFENSE CONTRACTS

By Type



By Service



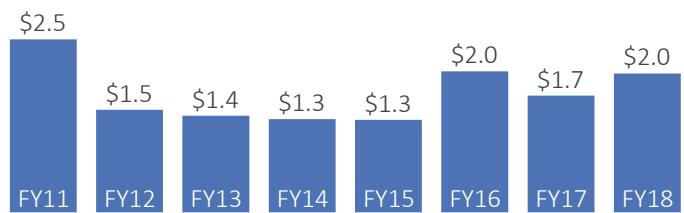
Top Defense Contractors

(M = millions)

| | |
|------------------------|-----------|
| FedEx | \$450.9 M |
| BAE Systems | \$394.7 M |
| Bechtel Group | \$196.8 M |
| Chemring Group | \$56.2 M |
| ECI Defense Group | \$48.0 M |
| Healthon Inc. | \$41.9 M |
| AECOM | \$38.7 M |
| L3 Technologies | \$34.5 M |
| Valley Apparel | \$28.1 M |
| APTIM Federal Services | \$26.7 M |

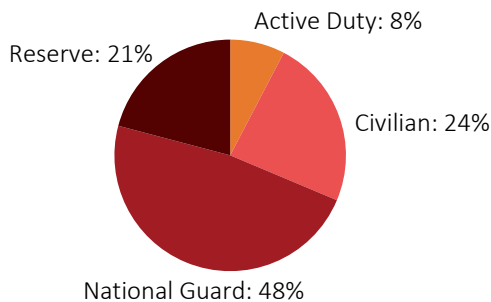
Contract Awards Performed

(by fiscal year, billions)



DEFENSE PERSONNEL

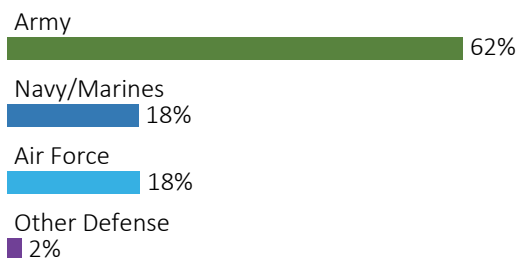
Allocations, By Type



\$1.0 BILLION
TOTAL PAYROLL

26,245
TOTAL PERSONNEL

Allocations, By Service



Top Defense Personnel Locations

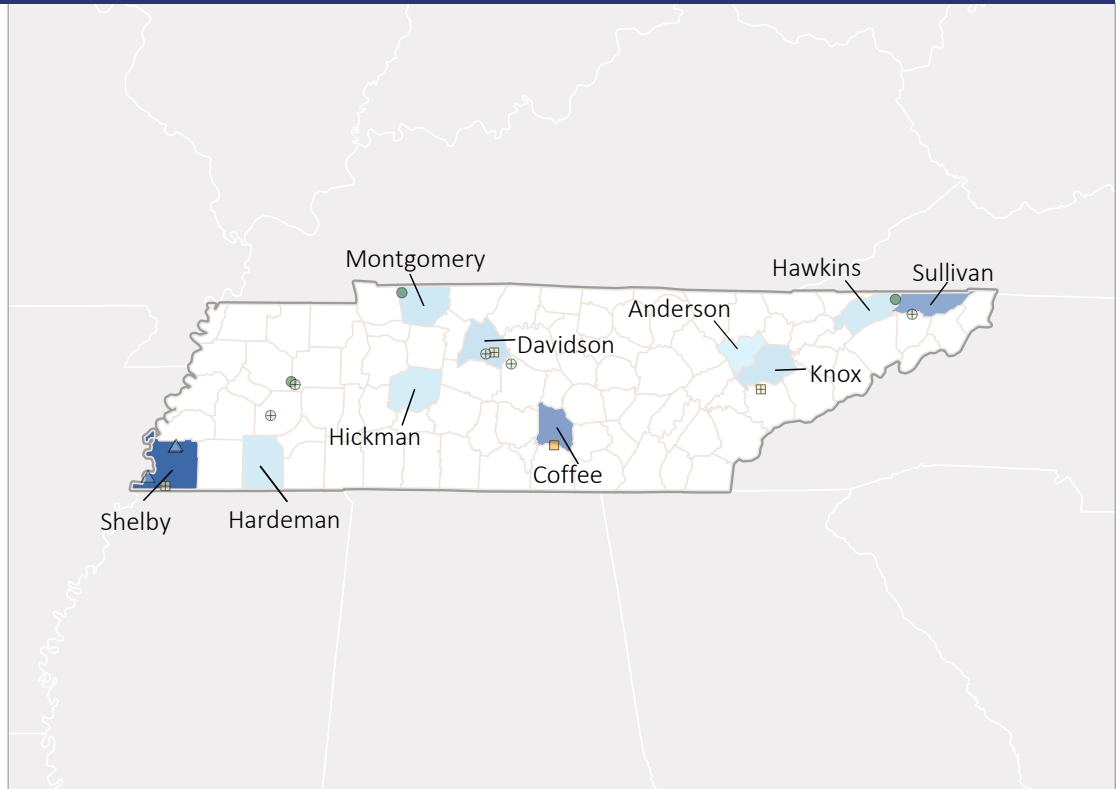
| County | Active Duty | Civilian | National Guard | Reserve | Total |
|------------|-------------|----------|----------------|---------|-------|
| Shelby | 1,271 | 2,373 | 1,311 | 1,429 | 6,384 |
| Davidson | 374 | 1,120 | 2,344 | 1,466 | 5,304 |
| Blount | 21 | 86 | 1,602 | ND | ND |
| Knox | 78 | 404 | 364 | 809 | 1,655 |
| Rutherford | 30 | 116 | 957 | 432 | 1,535 |
| Hamilton | 50 | 76 | 399 | 747 | 1,272 |
| Montgomery | 41 | 1,084 | 48 | ND | ND |
| Coffee | 50 | 378 | 235 | ND | ND |
| Gibson | ND | 38 | 418 | ND | ND |
| Washington | 41 | 35 | 63 | 291 | 430 |

Data sources: DoD's Defense Manpower Data Center; DoD's Procurement and Acquisition Policy; DoD's Military Installations, Ranges and Training Areas; USASpending.gov; U.S. Bureau of Economic Analysis; U.S. Census Bureau; and U.S. Department of Housing and Urban Development.

TOP DEFENSE CONTRACT SPENDING LOCATIONS

(M = millions)

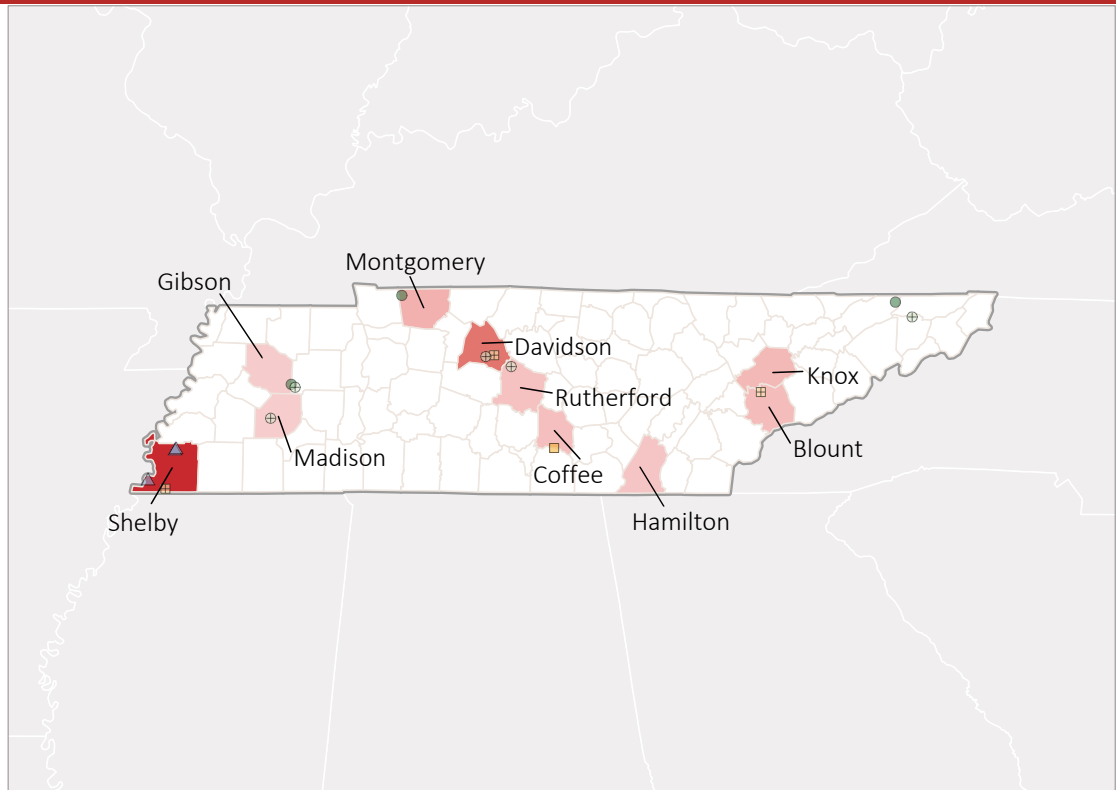
- Shelby
\$634.0 M
- Coffee
\$379.4 M
- Sullivan
\$336.7 M
- Davidson
\$90.6 M
- Knox
\$77.0 M
- Montgomery
\$73.1 M
- Hawkins
\$59.8 M
- Hardeman
\$56.3 M
- Hickman
\$51.3 M
- Anderson
\$26.5 M



TOP DEFENSE PERSONNEL SPENDING LOCATIONS

(M = millions)

- Shelby
\$354.6 M
- Davidson
\$208.7 M
- Montgomery
\$71.2 M
- Knox
\$54.4 M
- Blount
\$47.2 M
- Coffee
\$39.0 M
- Rutherford
\$33.2 M
- Hamilton
\$26.9 M
- Gibson
\$12.4 M
- Madison
\$9.4 M



■ AF Active
 ■ AF Guard
 □ AF Reserve
 ● Army Active
 ● Army Guard
 ○ Army Reserve
 ◆ MC Active
 ▲ Navy Active
 ✱ WHS